

CAREERS TODAY

M O V E M E N T S

Ravi Khanna has joined APTECH as SENIOR VICE-PRESIDENT



Rajan Garg has been promoted as Vice-President (Finance & Corporate Affairs), VINTRON INFORMATICS



K.K. Iyer has been appointed ASSOCIATE PARTNER, ANDERSEN CONSULTING

Vikram Raizada has taken over as DIRECTOR (MARKETING), MTV INDIA



Neelam Dhawan has been appointed DIRECTOR (SALES), COMPAQ INDIA

Ved Prakash has taken over as CEO, CHOLAMANDALAM CAZENOV AMC

Rajen Lav has been appointed GENERAL MANAGER (OPERATIONS), H-P INDIA (SOFTWARE)



The BT New Age Career Track

Do you believe that sustained shareholder value-creation alone can ensure vitality for an organisation? Can you leverage both resource-allocation and investment-management towards this end? These traits, along with the ability to take risks and devise innovative financial solutions, would make you the ideal Chief Financial Engineer in this millennium. A finance background is imperative; so is a perception of finance as a strategic function. BT presents the ninth in a series on emerging careers in the New Millennium Economy.

YEARS 2-6
JOB DESCRIPTION: Senior Manager / Deputy General Manager (Financial Engineering). Assists in strategic resource-allocation and investment-management to enhance shareholder value. Helps develop sustainable risk-containment solutions. Gathers and structures relevant industry- and market-data to manage volatility. Maintains investor relations. Partners other functions for operational purposes.
EDUCATIONAL QUALIFICATIONS: ■ M.Com / M.A. (Eco.), with a CA / MBA (Finance) as well as a ICWA / CS.
REQUISITE ATTRIBUTES: ■ Familiarity with innovative financial management tools ■ Knowledge of local and global industry- and market-conditions ■ Risk-taking ability ■ Operational experience of 2 to 3 years.
COMPENSATION: Rs 9 lakh - Rs 16 lakh per annum

YEARS 7-14
JOB DESCRIPTION: Vice-President / Senior Vice-President (Financial Engineering). Helps align the finance function to business goals by strategic resource-allocation and investment-management. Monitors activities leading to the enhancement of shareholder value. Drives creation of internal financial markets to ensure optimal pricing and funding. Structures innovative financial instruments to reduce costs and contain risks. Helps draw up financial rescue-packages. Monitors market perception of the company through management of expectations. Partners the business in operational terms.
REQUISITE ATTRIBUTES: ■ Grasp over cutting-edge financial management tools ■ High risk-taking ability ■ Good strategic thinking, innovation, and change-management skills.
COMPENSATION: Rs 17 lakh - Rs 30 lakh per annum

YEARS 15+
JOB DESCRIPTION: Chief Financial Engineer. Integrates the finance function with business strategy. Drives shareholder value-enhancement through strategic resource-allocation, investment-management, risk- and treasury-management, and financial performance-measurement. Manages uncertainty through innovative financial engineering. Designs and implements a balanced corporate performance scorecard that accounts for financial and non-financial metrics.
REQUISITE ATTRIBUTES: ■ Excellent strategic thinking, uncertainty-management, and innovation skills ■ Sound knowledge of cutting-edge financial management tools ■ High risk-taking and envisioning ability.
COMPENSATION: Rs 40 lakh+ per annum
NEXT STOP: Chief Executive Officer



Pallavi Jha has been nominated CHAIRMAN & MANAGING DIRECTOR, WALCHAND CAPITAL

Satish G. Pillai has been appointed MANAGING DIRECTOR, MATHER & PLATT



Shiva Gulvady has been recruited as GENERAL MANAGER (MANUFACTURING), OWENS CORNING INDIA

Anthony D'Silva has taken over as PRESIDENT (DISTRIBUTION), ZEE NETWORK



S.V. Rajah Vaidyanathan has been appointed MANAGING DIRECTOR, SPIC ELECTRIC POWER

Sharad Heda has taken over as PRESIDENT (GLOBAL NETWORKING SERVICES), MICROLAND



Rita Basu has been appointed HEAD (IT CONSULTING PRACTICE), KSA TECHNOPAK

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