RANK	B-SCHOOL	MARKET Performance Score (100)	MARKET Performance Rank	INTERNAL Capability Score (100)	INTERNAL Capability Rank	TOTAL SCORE	NUMBER Of Recruiters	AVERAGE Domestic Salary*
1.	Indian Institute of Management, Bangalore	96	1	89.5	3	185.5	59	7,60,000
2.	Indian Institute of Management, Calcutta	84.86	2	91.25	2	176.11	70	<mark>6,98,000</mark>
3.	Indian Institute of Management, Lucknow	80.86	3	92.83	1	173.69	64	6,98,000
4.	National Institute of Industrial Engineering, Mumbai	72.86	7	85.08	5	157.94	34	6,22,000
5.	Indian Institute of Management, Kozhikode	78.57	4	79	9	157.57	27	5,46,000
6.	Management Development Institute, Gurgaon	70.85	9	85.83	4	156.68	55	<mark>5,88,000</mark>
7.	Indian Institute of Management, Indore	71.42	8	80.83	6	152.25	37	7,75,000
8.	Shailesh J Mehta School of Management, IIT-Bombay	76.86	5	74.75	11	151.61	30	5,45,000
9.	SP Jain Institute of Management and Research, Mumbai	73.71	6	75.67	10	149.37	68	6,60,000
10.	Indian Institute of Foreign Trade, New Delhi	68.28	15	80.25	7	148.53	43	<mark>6,95,000</mark>
11.	Xavier Institute of Management, Bhubaneshwar	60.57	37	80	8	140.57	33	4,60,000
12.	ICFAI Business School, Hyderabad	68	17	71.42	13	139.42	50	2,50,000



**IIM-A:** The Indian Institute of Management, Ahmedabad may not have participated in the BT-Cosmode exercise, but it still remains the first choice of recruiters and students.

International Management Institute, New Delhi	70.28	10	68.92	18	139.2	51	4,00,000
T.A. Pai Management Institute, Manipal	68.86	12	69.67	14	138.53	47	3,41,000
Institute of Management Technology, Ghaziabad	68.28	15	69.08	17	137.36	46	4,11,000
FORE School of Management, New Delhi	66.86	18	68.33	21	135.19	53	4,00,000
Northern Institute of Integrated Learning In Management (NIILM), New Delhi	68.57	14	65.92	24	134.49	45	1,80,000
Institute of Rural Management, Anand	60.86	35	72.83	12	133.69	27	1,80,000
Prin. L.N. Welingkar Institute of Management Development & Research, Mumbai	65.43	23	65.25	28	130.68	60	2,75,000
Goa Institute of Management, Goa	60.28	40	69.25	16	129.53	32	2,16,000
Loyola Institute of Business Management, Chennai	66.57	22	62.67	34	129.24	27	2,00,000
Indian Institute of Social Welfare & Business Management, Kolkata	62.86	30	65.75	27	128.61	41	2,50,000
Lal Bahadur Shastri Institute of Management, New Delhi	62	32	66.5	23	128.5	52	2,92,000
Department of Management Studies, REC, Tiruchirapalli	63.14	28	64.83	29	127.97	15	3,20,000
University of Business School, Punjab University, Chandigarh	58.28	45	69.5	15	127.78	52	2,40,000
	New Delhi   T.A. Pai Management Institute,   Manipal   Institute of Management Technology,   Ghaziabad   FORE School of Management,   New Delhi   Northern Institute of Integrated Learning   In Management (NIILM), New Delhi   Institute of Rural Management,   Anand   Prin. L.N. Welingkar Institute of Management   Development & Research, Mumbai   Goa Institute of Management,   Goa   Loyola Institute of Business Management,   Chennai   Indian Institute of Social Welfare & Business   Management, Kolkata   Lal Bahadur Shastri Institute of Management,   New Delhi   Department of Management Studies,   REC, Tiruchirapalli   University of Business School, Punjab University,	New Delhi70.28T.A. Pai Management Institute, Manipal68.86Institute of Management Technology, Ghaziabad68.28FORE School of Management, New Delhi66.86Northern Institute of Integrated Learning In Management (NIILM), New Delhi68.57Institute of Rural Management, Anand60.86Prin. L.N. Welingkar Institute of Management Development & Research, Mumbai65.43Goa Institute of Management, Chennai60.28Loyola Institute of Business Management, Chennai66.57Indian Institute of Social Welfare & Business Management, Kolkata62.86Lal Bahadur Shastri Institute of Management, New Delhi62Department of Management Studies, REC, Tiruchirapalli63.14University of Business School, Punjab University, Chandigarh58.28	New Delhi70.2810T.A. Pai Management Institute, Manipal68.8612Institute of Management Technology, Ghaziabad68.2815FORE School of Management, New Delhi66.8618Northern Institute of Integrated Learning 	New Delhi70.281088.92T.A. Pai Management Institute, Manipal68.861269.67Institute of Management Technology, Ghaziabad68.281569.08FORE School of Management, New Delhi66.861868.33Northern Institute of Integrated Learning In Management (NIILM), New Delhi68.571465.92Institute of Rural Management, Anand60.863572.83Prin. L.N. Welingkar Institute of Management Development & Research, Mumbai65.432365.25Goa Institute of Management, Chennai66.572262.67India Institute of Social Welfare & Business Management, Kolkata62.863065.75Lal Bahadur Shastri Institute of Management, New Delhi623266.5Department of Management Studies, REC, Tiruchirapalli63.142864.83University of Business School, Punjab University, Chandigarh58.284569.5	New Delhi70.281068.9213T.A. Pai Management Institute, Manipal68.861269.6714Institute of Management Technology, Ghaziabad68.281569.0817FORE School of Management, New Delhi66.861868.3321Northern Institute of Integrated Learning In Management (NIILM), New Delhi68.571465.9224Institute of Rural Management, Anand60.863572.8312Prin. L.N. Welingkar Institute of Management Development & Research, Mumbai65.432365.2528Goa Institute of Business Management, Goa66.572262.6734Indian Institute of Social Welfare & Business Management, Kolkata62.863065.7527Lal Bahadur Shastri Institute of Management, New Delhi623266.523Department of Management, New Delhi63.142864.8329University of Business School, Punjab University, Chandigarh58.284569.515	New Delhi   10.28   10   88.92   13   139.2     T.A. Pai Management Institute, Manipal   68.86   12   69.67   14   138.53     Institute of Management Technology, Ghaziabad   68.28   15   69.08   17   137.36     FORE School of Management, New Delhi   66.86   18   68.33   21   135.19     Northern Institute of Integrated Learning In Management (NILM), New Delhi   68.57   14   65.92   24   133.69     Institute of Rural Management, New Delhi   60.86   35   72.83   12   133.69     Institute of Rural Management, Anand   60.86   35   72.83   12   133.69     Prin. L.N. Welingkar Institute of Management, Development & Research, Mumbai   65.43   23   65.25   28   130.68     Goa Institute of Management, Chennai   60.28   40   69.25   16   129.53     Loyola Institute of Social Welfare & Business Management, Kolkata   66.57   22   62.67   34   129.24     Indian Institute of Social Welfare & Business Management, Kolkata   62   <	New Delhi70.281088.9213139.251T.A. Pai Management Institute, Manipal68.861269.6714138.5347Institute of Management Technology, Ghaziabad68.281569.0817137.3646FORE School of Management, New Delhi66.861868.3321135.1953Northern Institute of Integrated Learning In Management (NIILM), New Delhi68.571465.9224134.4945Institute of Rural Management, Anand60.863572.8312133.6927Prin. L.N. Welingkar Institute of Management, Development & Research, Mumbai65.432365.2528130.6860Goa Institute of Management, Chennai66.572262.6734129.2427Indian Institute of Social Welfare & Business Management, Kolkata62.863065.7527128.6141La Bahadur Shastri Institute of Management, New Delhi62.3266.5723128.552Department of Management Studies, REC, Truchirapalli63.142864.8329127.9715University of Business School, Punjab University, Chandigarh58.284569.5515127.7852

Overall rank is based on Total Score

RANK	B-SCHOOL	MARKET Performance Score (100)	MARKET Performance Rank	INTERNAL Capability Score (100)	INTERNAL Capability Rank	TOTAL SCORE	NUMBER Of Recruiters	AVERAGE Domestic Salary*
26.	Institute of Technology & Management, Mumbai	68.86	12	58.17	56	127.03	54	2,40,000
27.	Prestige Institute of Management & Research, Indore	60.86	35	65.83	26	126.69	20	1,10,000
28.	Narsee Monjee Institute of Management Studies, Mumbai	57.14	50	68.5	20	125.64	150	4,50,000
29.	Institute of Management Education, Ghaziabad	66.86	18	58.5	54	125.36	20	1,65,000
30.	Vignana Jyothi Institute of Management, Hyderabad	66.85	18	58.5	54	125.36	35	1,20,000
31.	Jagan Institute of Management Studies, New Delhi	64.57	24	60.33	43	124.9	12	<mark>1,80,000</mark>
32.	Institute of Management Studies (IMS), Indore	66.85	18	57.92	57	124.77	31	2,92,000
33.	Nirma Institute of Management, Ahmedabad	58.29	45	65.92	24	124.2	18	2,17,000
34.	Christ College Institute of Management, Bangalore	62.86	30	61.33	37	124.19	38	1,00,000
35.	Amity Business School, New Delhi	60.57	37	61.92	35	122.49	78	2,80,000
36.	Department Of Management Sciences, Pune University	64.57	24	57.08	60	121.65	42	2,65,000
37.	National Institute of Management Calcutta, Kolkata	59.43	42	61.67	36	121.1	27	1,65,000



**IIM-B:** Bangalore retains its position at the top of the heap largely thanks to its approach of viewing itself from an organisational perspective. That's the way of the free market.

	BEASAN							
38.	Birla Institute of Management Technology (BIMTECH), New Delhi	60.57	37	60.33	43	120.9	54	1,20,000
39.	Gitam Institute of Foreign Trade, Vishakapatnam	64.57	24	56.33	63	120.9	12	1,60,000
40.	Dhruva College of Management, Hyderabad	62	32	58.83	50	120.83	32	1,10,000
41.	NDIM, New Delhi	64.29	27	55.67	68	119.95	70	1,45,000
42.	Sydenham Institute of Management Studies & Research and Entrepreneurship Education (SIMSREE), Mumbai	69.71	11	49.5	92	119.21	46	3,45,000
43.	Jaipura Institute of Management, Lucknow	59.14	43	59.5	48	118.64	65	1,80,000
44.	Sri Sringeri Sharda Institute of Management, New Delhi	63.14	28	54.33	73	117.48	28	2,40,000
45.	Alliance Business Academy, Bangalore	54.29	64	62.75	33	117.04	32	2,36,000
46.	M.S. Ramaiah Institute of Management, Bangalore	61.14	34	55.66	68	116.8	60	3,10,000
47.	Institute of Business Administration & Training (IBAT), Bhubaneshwar	59.71	41	56.83	61	116.55	9	1,44,000
48.	Graduate School of Business & Administration, Ghaziabad	56.86	53	58.67	52	115.52	24	2,40,000
49.	Indian Institute of Modern Management (IIMM), Pune	46.57	93	68.71	19	115.27	75	1,60,000
50.	SDM Institute for Management Development, Mysore	59.14	43	55.5	71	114.64	26	1,80,000
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Overall rank is based on Total Score

RANK	B-SCHOOL	MARKET Performance Score (100)	MARKET Performance Rank	INTERNAL CAPABILITY SCORE (100)	INTERNAL Capability Rank	TOTAL SCORE	NUMBER Of Recruiters	AVERAGE Domestic Salary*
51.	Integrated Academy of Management & Technology, Ghaziabad	50	82	64.33	30	114.33	21	1,22,400
52.	Ambedkar Institute of Management Studies (AIMS), Visakhapatnam	58.29	45	55.83	67	114.12	38	1,32,000
53.	Faculty of Management Studies (M.S. Patel Inst.) MS University of Baroda	53.71	67	60.2	45	113.92	12	1,62,000
54.	Rajagiri School of Management, Cochin	53.14	70	60.67	40	113.81	15	1,20,000
55.	Department of Management Studies , Madurai Kamaraj	54.85	61	58.58	53	113.44	21	2,00,000
56.	Fortune Institute of International Business, New Delhi	57.14	50	56.17	64	113.31	25	2,00,000
57.	School of Management Sciences, Varanasi	57.14	50	55.92	66	113.06	38	1,74,000
58.	Karnataka Law Society's Institute of Management Education & Research, Belgaum	57.42	49	54.75	72	112.18	12	1,30,000
<b>59</b> .	Department of Business Management, Ludhiana	53.14	70	59	49	112.14	20	2,40,000
60.	N.L. Dalmia Institute of Management Studies & Research, Mumbai	58.28	45	53.5	78	111.79	80	<mark>2,20,000</mark>
61.	PSG Institute of Management (PSG College of Technology), Coimbatore	51.14	77	60.17	46	111.31	27	2,00,000
62.	International Institute of Professional Studies, Devi Ahilya University, Indore	53.43	68	57.67	59	111.1	25	1,60,000



**IIM-L:** Once shunned as the other IIM, Lucknow has managed to acquire a unique cadence by focussing on infrastructure, faculty, and its business processes. Predictably, it tops the capability rankings.

100								
63.	Aravali Institute of Management, Jodhpur	54.57	62	56.5	62	111.07	4	1,44,000
64.	Mount Carmel Institute of Management, Bangalore	50.85	79	60	47	110.88	25	1,92,000
65.	Institute of Management Development & Research, Pune	50	82	60.42	42	110.42	25	2,20,000
66.	Coimbatore Institute of Management & Technology, Coimbatore	54	65	56	65	110	13	2,04,000
67.	Amrita Institute of Management, Coimbatore	41.71	99	67.58	22	109.3	15	1,50,000
68.	Institute of Technology and Science, Ghaziabad	46.29	94	62.83	32	109.12	24	85,680
69.	Indian Institute of Health Management Research (IIHMR), Jaipur	47.71	89	61.29	39	109	20	1,44,000
70.	Kirloskar Institute of Advanced Management Studies, Karnataka	50	82	58.83	50	108.83	22	1,63,000
71.	Warangal Institute of Management (also known as ITM, Warangal)	56.86	53	51.83	89	108.69	5	1,08,000
72.	Institute of Productivity & Management, Ghaziabad	54.57	62	53.83	76	108.4	15	1,15,000
73.	Thiagarajar School of Management, Madurai	55.71	57	52.33	82	108.05	16	2,13,888
74.	Department of Financial Studies, University of Delhi	46.28	94	61.33	37	107.62	12	3,50,000
75.	Department of Business Management, Osmania University	52.85	73	53.92	75	106.77	70	1,80,000
Overa	II rank is based on Total Score							*Rs ner vear

Overall rank is based on Total Score

RANK	B-SCHOOL	MARKET Performance Score (100)	MARKET Performance Rank	INTERNAL Capability Score (100)	INTERNAL Capability Rank	TOTAL SCORE	NUMBER Of Recruiters	AVERAGE Domestic Salary*
76.	Indian Institute of Science & Management, Ranchi	50.86	79	55.67	68	106.52	9	3,00,000
77.	Institute of Finance & International Management, Bangalore	54	65	52.17	83	106.17	32	1,26,000
78.	Bharati Vidyapeeth's Institute of Management and Rural Development Administration, Sangli	55.14	58	51	90	106.14	4	1,02,000
79.	EIILM, Kolkata	56.57	55	49.5	92	106.07	12	1,09,000
80.	Institute of Management Studies, Ghaziabad	53.43	68	52.17	83	105.6	19	1,50,000
81.	Department of Business Economics, Delhi University	56.29	56	48.83	95	105.12	12	<mark>3,30,000</mark>
82.	Institute for Technology & Management, Chennai	55.14	58	49.5	92	104.64	24	1,80,000
83.	Bharathiar School of Management & Entrepreneur Development, Coimbatore	52.29	74	52	86	104.29	27	1,44,000
84.	Asia Pacific Institute of Management, New Delhi	43.14	98	60.58	41	103.73	67	1,56,000
85.	Tolani Institute of Management Studies, Kachchh	51.71	75	51.91	88	103.63	40	96,000
86.	Siva Sivani Institute of Management, Secunderabad	50.57	81	53	79	103.57	15	1,20,000
87.	Badruka College Post Graduate Centre, Hyderabad	55.14	58	47.75	97	102.89	25	1,20,000



**IIM-C:** Indian Institute of Management, Kolkata is a consummate #2. It comes second overall and second in terms of internal capabilities and market performance. But perception about its quant-bias linger.

11								
88.	Institute of Technology & Management, Bangalore	53.14	70	49.67	91	102.81	30	1,92,000
89.	Pendekanti Institute of Management, Hyderabad	48.85	88	53.67	77	102.52	14	<mark>1,11,000</mark>
90.	Sri Siddhartha institute of Management Studies, Tumkur	50	82	52.08	85	102.08	5	1,20,000
91.	Alagappa Institute of Management, Tamil Nadu	43.71	97	57.75	58	101.46	10	1,00,000
92.	Maharishi Arvind Institute of Science Management (MAISM), Jaipur	49.14	87	52	86	101.14	10	98,400
93.	School of Management Studies, University of Hyderabad	36.28	100	64.08	31	100.37	13	<mark>1,40,000</mark>
94.	BLS Institute of Management, Ghaziabad	47.14	92	53	79	100.14	7	1,22,400
95.	Department of Business Administration, Gauhati University	47.43	90	52.42	81	99.84	3	2,14,000
96.	B.K. School of Business Management	44.29	96	54.25	74	98.53	45	2,00,000
97.	MOP Vaishnav College for Women, Chennai	51.14	77	47.08	98	98.22	6	96,000
98.	Punjab School of Management Studies, Punjabi University, Patiala	51.43	76	45.17	100	96.59	4	1,20,000
99.	Department of Business Administration, University of Lucknow	47.43	90	48.58	96	96.01	10	1,20,000
100	. School of Management, Pondicherry University	50	82	45.83	99	95.83	18	1,32,000
Overa	II rank is based on Total Score							*Rs per year