

## WHAT STUDENTS WANT

Track, which is administered to the graduating batch of B-schools across India. Over the past two years,

management consulting has established itself as the most preferred discipline, and McKinsey & Co. as the most preferred company. The surprise: Fast Moving Consumer Goods sector is still popular.

## Top 10 Industries Of Choice: Class Of 2002-05

Class of 2002 Mgmt. Consulting **FMCG** Foreign Banks Financial Institutions Software/ IT Cons. Insurance Retailing Telecom Entertainment/ Media **Consumer Durables** Automobile

Class of 2003 **FMCG** Mgmt. Consulting Foreign Banks Software/ IT Cons. Financial Institutions Retailing Insurance Telecom Entertainment/ Media Consumer Durables Automobile

Class of 2004 Mgmt. Consulting **FMCG** Foreign Banks Software/ IT Cons. Financial Institutions Retailing Insurance Telecom Entertainment/ Media **Consumer Durables** Automobile

Class of 2005 Mgmt. Consulting **FMCG** Software/ IT Cons. Foreign Banks **Financial Institutions** Telecom Automobile **Consumer Durables** Retailing Insurance **Entertainment/ Media** 

## Top 15 Recruiters Of Choice: Class Of 2002-05

Class of 2002 HLL Accenture McKinsey & Co. P&G Arthur Andersen Lehman Brothers Infosys Citibank Goldman Sachs **BCG ICICI** Bank Nestle **HSBC** A.T. Kearney **Duetsche Bank** 

Class of 2003 HLL Infosys McKinsey & Co. P&G Citibank ICICI Bank **HSBC** Nestle Lehman Brothers BCG Accenture Goldman Sachs PWC Coca Cola Cadburys

McKinsey & Co. HLL Infosys **BCG** Citibank P&G TAS **HSBC** Accenture Lehman Brothers **IBM** ITC **GE** Capital Wipro Amex

Class of 2004

Class of 2005 McKinsey & Co. HLL **BCG** ITC Citibank **HSBC** P&G Accenture Infosys **Lehman Brothers Goldman Sachs IBM Amex** Microsoft **ICICI** Bank



## Campus Recruiters Index: Leaders Over The Years (across segments)

Premier B-schools
Other B-schools
Students in the top 10 percentile
Students not in the top 10 percentile
Students with work experience
Students without work experience
Students with engg. background
Students with non-engg. background
Male students
Female students

Other B-schools	HLL
Students in the top 10 percentile	McKinsey
Students not in the top 10 percentile	HLL
Students with work experience	Accenture
Students without work experience	HLL
Students with engg. background	HLL
Students with non-engg. background	HLL
Male students	HLL
Female students	HLL
Source: ACNielsen ORG-MARG	

Class of 2002	Class of 2003	Class of 2004	Class of 2005
McKinsey	HLL	McKinsey	McKinsey
HLL	Infosys	Infosys	McKinsey
McKinsey	McKinsey	McKinsey	McKinsey
HLL	HLL	McKinsey	McKinsey
Accenture	Infosys	McKinsey	McKinsey
HLL	HLL	McKinsey	HLL
HLL	Infosys	McKinsey	McKinsey
HLL	ICICI	McKinsey	ITC
HLL	HLL	McKinsey	McKinsey
HLL	P&G	McKinsey	ITC